



DEAL SNAPSHOT

## Above and Beyond For our clients

**Heritage Capital Group, Inc.**, an investment banking and financial advisory firm serving middle-market and emerging growth companies in the US and worldwide, is pleased to announce that its client, Childers Roofing & Sheetmetal, Inc. (“Childers Roofing”), has been acquired by Tecta America (“Tecta”).

**Childers Roofing**, founded in 2003, provides new roof installation, commercial and residential high-end re-roofing, and roofing service, maintenance, and repairs to its clients in northeast Florida. The Company has an impressive portfolio of roofing projects most notably including the Lightner Museum, the Pepsi warehouse located in Jacksonville, Valdosta State College’s psychology building, Flagler College’s Lewis Hall, and Wolfson Children’s Hospital’s adult towers.

**Tecta** is a leading national commercial roofing company and offers various roofing services spanning installation, replacement, new construction, repairs, disaster response, portfolio management, and advanced sustainability options. The Company started in 2000 when ten roofing companies became one under the single objective of creating a national company comprised of the “best of the best” local companies. Since then, Tecta has grown to include over 75 locations and over 3,500 roofing professionals.

Heritage served as the exclusive financial advisor to Childers Roofing. The deal team consisted of **Bill Nicholson** and **Bill Sorenson** from the Heritage team.

## Childers Roofing *CRS* & Sheetmetal, Inc. *Quality Commerical Roofing*

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Bill Nicholson and Bill Sorenson were instrumental in preparing our firm to go to market and conducting a search for buyers aligned with our long-term goals. When they found a great fit with Tecta, Heritage led our management and advisory team to move to close efficiently and effectively. This is a process that required expertise that the Heritage team brought to the table and we were thankful to have them at our side every step of the way.

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**BUTCH CHILDERS**  
PRESIDENT  
**CHILDERS ROOFING & SHEETMETAL, INC.**

## HERITAGE CAPITAL GROUP

With over 44 years experience in M&A transactions, **Heritage Capital Group** was able to maximize the value of the deal through meticulous management of the acquisition process. Heritage acted as sole advisor to the seller in the preparation of the sale process and due diligence, the approach and negotiations with potential buyers.

## EXPERIENCE. EXPERTISE. RESULTS.

**Heritage Capital Group** is a highly respected and trusted investment banking and advisory firm with local and global reach. For more than 44 years, we have provided transactional and advisory expertise across key industries to our clients.

We work to ensure that your many years of hard work and vision come to fruition. Our team of experts can help guide you through a wide range of scenarios including:

- Selling a company
- Buying a company
- Mergers
- Divestiture of corporate assets or divisions
- Raising debt or equity
- Exit planning
- Value enhancement
- Process improvement
- Restructuring or reorganizing

With our extensive industry and deal experience, we can work with you to help build and maximize your transaction value. You will benefit from the global resources Heritage provides through our leadership position in Oaklins, an international organization focused on the middle market with offices worldwide. With these resources, Heritage is able to leverage global contacts, industry expertise, and transaction experience to achieve exceptional results for you. We offer complete discretion and skilled and methodical negotiations to give you the competitive edge that is essential in today's highly competitive business environment.



## CONTACT DEAL TEAM



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Heritage Capital Group is a merger and acquisition advisory firm with offices in Jacksonville, Florida and Savannah, Georgia. Heritage is a member of FINRA/SIPC and Oaklins, the world's most experienced midmarket M&A advisor, with 850 professionals globally and dedicated industry teams in 45 countries worldwide.