



## DEAL SNAPSHOT

## Providing Expert Guidance For Our Client

**Heritage Capital Group**, an investment banking and financial advisory firm serving middle-market and emerging growth companies in the U.S. and worldwide, is pleased to announce that its client **Mittauer & Associates, Inc.** has been acquired by **CPH Consulting, LLC**.

**Mittauer** is an engineering company providing water, wastewater, civil, and structural engineering services to municipalities, utilities, and counties throughout Florida and Georgia. The Company was founded in 1989 by Joe Mittauer, P.E., with a unique model that delivers quality engineering services through grant funding to small and mid-sized municipalities and utilities with significant engineering needs. Today, Mittauer is proud to state that it has more grant-funded experience than any other engineering firm in the State of Florida.

**CPH** provides architecture, engineering, environmental, landscape architecture, mechanical, electrical, plumbing, structural, planning, surveying and mapping, and transportation/traffic planning services. CPH is part of the Trilon family, a group of infrastructure consulting businesses that aims to bring together leading planning, engineering, and design firms to deliver smart and sustainable infrastructure solutions, focusing on transportation, water, energy, environment, and community infrastructure. Trilon is backed by Alpine Investors, a private equity firm that builds enduring businesses with engineering firms focused on delivering practical and sustainable infrastructure solutions.

Heritage served as the exclusive financial advisor and intermediary to Mittauer. **Mac Holley** and **Bill Sorenson** led the deal team, which also included **Don Wiggins**, **Joe Hawkins**, **Hannah Solomon**, and **Mike Bouton**. The terms of the transaction were not disclosed.



**MITTAUER**  
& ASSOCIATES, INC.  
CONSULTING ENGINEERS &  
PROJECT FUNDING SPECIALISTS

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*Partnering with Heritage was the best decision we could have made for our business transition. Their team's depth of knowledge, strategic approach, and unwavering support made all the difference. They navigated every detail with precision, ensuring a smooth and successful transaction. I highly recommend Heritage to any business owner considering a sale.*

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**Joseph Mittauer - President**

**HERITAGE**  
CAPITAL GROUP

With over 48 years experience in M&A transactions, Heritage Capital Group was able to maximize the value of the deal through meticulous management of the acquisition process. Heritage acted as sole advisor to the seller in the preparation of the sale process and due diligence, the approach and negotiations with potential buyers.

**EXPERIENCE. EXPERTISE. RESULTS.**

**Heritage Capital Group** is a highly respected and trusted investment banking and advisory firm with local and global reach. For more than 48 years, we have provided transactional and advisory expertise across key industries to our clients.

We work to ensure that your many years of hard work and vision come to fruition. Our team of experts can help guide you through a wide range of scenarios including:

- Selling a company
- Buying a company
- Mergers
- Divestiture of corporate assets or divisions
- Raising debt or equity
- Exit planning
- Value enhancement
- Process improvement
- Restructuring or reorganizing

With our extensive industry and deal experience, we can work with you to help build and maximize your transaction value. You will benefit from the global resources Heritage provides through our leadership position in Oaklins, an international organization focused on the middle market with offices worldwide. With these resources, Heritage is able to leverage global contacts, industry expertise, and transaction experience to achieve exceptional results for you. We offer complete discretion and skilled and methodical negotiations to give you the competitive edge that is essential in today's highly competitive business environment.

**CONTACT DEAL TEAM**



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Heritage Capital Group is a merger and acquisition advisory firm with offices in Jacksonville, Florida and Savannah, Georgia. Heritage is a member of FINRA/SIPC and Oaklins, the world's most experienced midmarket M&A advisor, with 850 professionals globally and dedicated industry teams in 45 countries worldwide.